

Sales Executive

Valley Insurance Associates is currently adding Sales Executives to our energetic team.

A history of consistent growth, combined with the support of an experienced service team and a comprehensive training program, make this an excellent opportunity for professionals poised for success.

We are a growing organization that is committed to building the best team possible, and we are currently inviting sales professionals to join our team in our Employee Benefits or Risk Management/Business Insurance Departments. As a member of our sales team, you will be meeting with business executives to design and implement custom programs to meet their specific needs. By learning the needs of businesses, providing solutions, and building relationships built on trust, you can build a book of business that continually expands.

Those that are selected for and successfully complete the training program generally have previously demonstrated sales success, but not necessarily in insurance.

The members of our sales team know that hard work brings great rewards, including:

- Competitive salary and commission program, with the potential to earn significant income
- Recurring commissions
- Comprehensive benefits package (medical, dental, vision, life, short-term disability, long-term disability, flexible spending account, 401(k) with match)
- Long-term business relationships

Additionally, a career at Valley Insurance Associates offers:

- Quality, well-respected products to offer
- Knowledge that you are truly making a difference for businesses and their employees
- Mentoring program and continuing education opportunities
- Assistance with state licensing requirements

Although many agencies in the insurance industry promise “unlimited earning potential,” most provide few details on the methods used to ensure that success. At Valley Insurance Associates, we take a different approach to training our sales team. We hand-select those professionals that have the critical qualities of integrity, persistence, and motivation, and then use our proven training program to ensure their success. This method of extensive training and support, along with a systems-oriented process, ensures that our associates achieve their goals.

Contact us at careers@vizance.com