

Employee Benefits Consultant

Are you looking for a new direction? Valley Insurance Associates is currently adding **Employee Benefits Consultants** to our energetic team.

This is a great opportunity for professionals in the HR and Payroll fields who desire to transfer their skills and knowledge into a new field.

As a member of our Employee Benefits team, you will be calling and meeting with business executives to design and implement custom programs to meet their specific needs. By learning the needs of businesses, providing solutions, and building relationships built on trust, you can build a book of business that continually expands.

A career at Valley Insurance Associates brings:

- Competitive salary and commission program, with the potential to earn significant income
- Recurring commissions
- Comprehensive benefits package (medical, dental, vision, life, long-term disability, flexible spending account, 401(k) with match)
- Long-term business relationships
- Access to our time-tested sales training program and experienced Mentors
- Other perks such as prizes, unlimited coffee, monthly lunches, and the experience of working in an award-winning workplace

Sales experience is helpful, but does not necessarily need to be insurance-related. Other requirements include strong ethics and values, the ability to create and develop relationships, and an appreciation for good coffee. College degree preferred.

Contact us at careers@vizance.com