

Sales Advisor

Are you seeking an innovative sales organization with best-in-class training and a reputation for strong earning potential? Consider a sales career with Vizance, a repeat winner of “Top Workplaces” and “Best Places to Work” awards.

Vizance trains each B2B Sales Advisor to be an industry expert, regardless of whether they have insurance industry experience or come from a different background. You'll receive internal coaching from our executives and top Sales Advisors, while following a proven training program.

Typical Day:

Sales Advisors find new business and create their own books of business, specializing in either Risk Management or Employee Benefits. You will be calling and consulting with business executives to design and implement custom programs to meet their specific needs, ensuring that their companies have the right coverage and programs. Positions are available throughout Wisconsin, including Appleton, Fond du Lac, Hartland, Kenosha, Oshkosh, Ripon, and our new Milwaukee office, opening this summer.

What we're looking for:

- An entrepreneurial spirit
- High motivation to succeed
- A consultative and positive approach
- Successful sales experience in any industry
- College degree preferred

Why Vizance?

- **Strong Culture.** We're proud of our culture, and you'll feel the difference when you meet us. Vizance has been named a Top Workplace by the Milwaukee Journal Sentinel and has been recognized as one of the Best Places to Work, according to the Milwaukee Business Journal.
- **Outstanding growth opportunities.** We've repeatedly landed on the Future 50 and Fastest Growing Firms lists, and that type of growth allows for internal growth opportunities across all of our departments. Weekly sales meetings ensure that our team receives constant support.
- **Professional development.** Our comprehensive training program allows our associates to learn the industry from our team of mentors. We embrace continuous learning and pay for all licensing costs.
- **Community involvement.** Vizance provides opportunities for our associates to get involved with a variety of causes and make a difference in their communities.
- **Competitive compensation package with benefits.** Benefits include medical, dental vision, disability, life insurance, 401(k) with company match.
- **Unlimited earning potential.** Recurring commissions ensure that our Sales Team enjoys a competitive salary and commission program, with the potential to earn significant income.
- **Other perks.** Paid trips for top Sales Advisors, Casual Dress on Fridays, monthly lunches, prizes, theme days, and unlimited coffee are a few of the other “extras” that you'll find at Vizance.
- **Fun company events.** State Fair, Holiday Party, First Friday Lunches, and Quarterly Celebrations are a few examples of our events.

Next steps:

Send resume to careers@vizance.com or learn more at www.vizance.com.

