

Branch President – Oshkosh

Vision. Vitality. Advice. Forward>

It's a phrase that uniquely describes us – our philosophy, our relationships, and the value we deliver as true partners.

WHY VIZANCE?

Vizance, an Independent Insurance Agency headquartered in Hartland with 13 offices located throughout Wisconsin, is adding a Branch President to our Oshkosh location. This associate will provide local leadership, build and maintain a book of commercial or employee benefits business, and grow the branch through recruitment, sales training, and associate development.

We pride ourselves in offering a work environment that delivers opportunities for advancement and a culture that values relationships, loyalty, learning and collaboration.

Our success over the past 40+ years has been built by the dedicated associates at Vizance, and has earned us a number of awards, including Top Workplaces, Best Places to Work, Future 50, and Fastest Growing Firms.

WHAT YOU WILL DO AT VIZANCE

- Provide local leadership to branch associates, in collaboration with Regional President
- Recruit and retain associates for branch (all positions)
- Provide direction and mentorship to new and experienced Sales Advisors
- Understand and support the agency and practice group objectives and goals
- Assist with carrier relationships
- Build and maintain own book of clients
- Focus on business development through relationship-building
- Utilize a unique structured sales process which differentiates us from other agencies
- Align clients with the right insurer while providing a consultative approach
- Develop a strong knowledge of our resources and services and promote cross selling opportunities

WHAT YOU WILL BRING TO VIZANCE

- Experience in insurance sales and leading teams
- Excellent communication, motivation, and negotiation skills
- Self-motivation and a growth-oriented mindset
- Desire to create and nurture relationships with clients and associates
- Wisconsin Insurance Licenses (either Life and Health or Property and Casualty, or ability to obtain)
- Bachelor's Degree (preferred)

WHAT YOU WILL LIKE ABOUT BEING A BRANCH PRESIDENT AT VIZANCE

- Unlimited income potential: compensation begins with salary plus commission, and transitions to commission-based
- Unique stock grant program for our top performers
- Annual bonus potential and yearly sales incentive trip
- Comprehensive employee benefits package including medical, dental, vision, life, and disability insurance
- 401(k) match
- Best-in-class training and mentorship
- Sponsored education opportunities
- Security of working for a stable, independent agency with a defined path for internal succession
- A supportive team environment that celebrates success
- Opportunities for growth

If you are looking for a promising career in a growing organization, please send resume to careers@vizance.com

