

Personal Insurance Advisor

At Vizance, we are always moving forward, with an attitude of true partnership among our fellow associates, our clients, our insurance company partners and our communities.

“Vizance” is a unique name that we created. It means “*moving forward*” and is pronounced VIZE-ense (combination of Vision and Guidance). The name embodies our vision: To be the leader in associate loyalty and client relationships.

WHY JOIN VIZANCE?

Vizance has over 185 associates in 10 locations throughout Wisconsin and is among the top 1% of all insurance agencies in the United States, based on agency revenue. We are different from other insurance agencies – on purpose! The combination of our Culture, Independence, and Performance / System-Based Mindset clearly differentiates us as a company built to last. Our independence allows us to re-invest in our business and ensures optimal decision making and consistency for our associates and clients.

Vizance has earned a number of awards, including Top Workplaces, Best Places to Work, Future 50, and Fastest Growing Firms. We are proud to be a Minority-Owned Business Enterprise (MBE).

WHAT'S YOUR IMPACT?

Our **Personal Insurance Advisors** (often known as Agents) are trusted advisors who provide individualized recommendations to our clients. They specialize in areas such as auto, home, and renters' insurance.

WHAT YOU WILL DO AT VIZANCE AS A PERSONAL INSURANCE ADVISOR

- Delight our Personal Lines clients by providing extraordinary service
- Conduct annual client reviews
- Grow the existing book of business through proactive account rounding and referrals
- Educate new and existing clients on risk and offer coverage solutions
- Develop positive working relationships with our partner carriers and team

WHAT YOU WILL BRING TO VIZANCE

- 2+ years of Personal Insurance or related experience, preferred
- Wisconsin Property & Casualty license (or ability to obtain)
- Desire to be part of a growing and collaborative team
- Enthusiasm, exceptional communication skills, and a strong work ethic

WHAT YOU WILL LIKE ABOUT BEING AN ASSOCIATE AT VIZANCE

- Comprehensive employee benefits package including medical, dental, vision, life, and disability insurance
- 401(k) match
- Paid Time Off (including your birthday)
- Sponsored education opportunities
- A supportive team environment that celebrates success
- Opportunities for growth

