

DOT Advisor/Account Executive

Vizance is looking for a Department of Transportation (DOT) Advisor to serve as an educational resource to our clients and sales team.

WHY VIZANCE?

Vizance has nearly 200 associates in 10 locations throughout Wisconsin and is among the top 1% of all insurance agencies in the United States, based on agency revenue. We are different from other insurance agencies – on purpose!

Our success over the past 40+ years has been built by the dedicated associates at Vizance, and has earned us a number of awards, including Top Workplaces, Best Places to Work, Future 50, and Fastest Growing Firms. We are proud to be a Minority-Owned Business Enterprise (MBE).

WHAT YOU WILL DO AT VIZANCE

- Advise and educate our top transportation clients on DOT and safety compliance
- Conduct mock DOT audits
- Facilitate driver training and safety meetings
- Stay up-to-date with FMCSA regulations
- Help assist during FMCSA audits
- Conduct post-accident file reviews
- Establish annual service plans
- Collaborate with sales advisors from a safety and compliance standpoint
- Present educational webinars and seminars for clients and prospects

WHAT YOU WILL BRING TO VIZANCE

- 2-5 years of experience in DOT consulting
- Proven track record of working with DOT compliance and safety training
- Excellent communication skills
- Willingness to obtain Property and Casualty insurance license, upon hire
- Bachelor's Degree (preferred)

WHAT YOU WILL ENJOY ABOUT BEING AN ASSOCIATE AT VIZANCE

- Competitive compensation package
- Comprehensive employee benefits package (medical, dental, vision, life, and disability insurance)
- 401(k) match
- Paid Time Off (including your birthday!)
- Security of working for a stable, independent agency with a defined path for internal succession
- A supportive team environment that celebrates success
- Opportunities for growth

If you are looking for a promising career in a growing organization, please send resume to careers@vizance.com

