CAREER PATHWAYS

Insurance is more than just a job, it's a career! No matter which position you're interested in, there are clear steps towards your next opportunity within Vizance.

Service

Client Technical Advisor (CTA)

No Insurance Experience Necessary

A Client Technical Advisor provides outstanding service to clients, supporting the Client Service Advisor (CSA) and Sales Advisor. This is a great way to learn about the industry. After reaching the goals of a Senior Client Technical Advisor, this position has the possibility of advancing to become a CSA.

"I love the opportunities provided to me as a new associate in the industry. The goals are clearly laid out so that I know exactly what I need to do to advance."

-RACHEL, CTA

ASSOCIATE CLIENT TECHNICAL ADVISOR > CLIENT TECHNICAL ADVISOR > CLIENT TECHNICAL ADVISOR SPECIALIST > SENIOR CLIENT TECHNICAL ADVISOR

Client Service Advisor (CSA)

A Client Service Advisor (CSA) builds strong relationships with Vizance Sales Advisors and clients. CSAs are responsible for maintaining accurate records, participating in presentations and meetings, leading certain processes, and serving as a valuable resource to clients.

"This position allows me to show my strengths and learn new things every day, which helps me better support clients."

-LINDSEY, CSA

CLIENT SERVICE ADVISOR > SENIOR CLIENT SERVICE ADVISOR

Sales

Sales Advisor

No Insurance Experience Necessary

A Sales Advisor matches clients with the right program to fit their insurance needs, protecting them from unexpected losses and financial setbacks. Their responsiblities include developing prospecting plans, building trusted long-term relationships, and advocating for clients throughout the entire process.

Advisors that are new to insurance will undergo a training program in which they will be assigned a mentor to help them through the first months of their career.

Shareholder Program

After a Sales Advisor reaches a certain threshold, they are able to earn a stake in the company through stock grants. The program encourages Advisors to keep achieveing their goals, continually rewarding further growth as each goal is met.

View current openings and apply now at vizance.com/careers

vizance